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## Hennion & Walsh Hires Two Regional VPs

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By [Katie Wagner](#)

**Hennion & Walsh Asset Management** is adding two industry veterans to its external wholesaling team as part of its plan to expand its sales force for its **SmartGrowth Mutual Funds'** three funds of ETFs.

Hennion & Walsh is the investment advisor for SmartGrowth Mutual Funds.

Victor Kopelakis and Ron Farrise have joined SmartGrowth Mutual Funds' wholesaling team as regional VPs, both on the East Coast. Kopelakis and Farrise each have more than two decades of financial industry experience.

Kopelakis was most recently with **AllianceBernstein**, where he served as a senior VP and regional wholesaler for over 15 years.

Farrise joins the firm from **Claymore Securities**, where he served as an external wholesaler covering the New York metro region and upstate New York. Prior to Claymore, Farrise was both an external and internal wholesaler with **Fixed Income Securities, LP/AAM Unit Trusts** and **Guardian Investor Services**.

Both men will report to David D'Arcangelo, national sales manager for the SmartGrowth Mutual Funds.

In the coming months, Hennion & Walsh plans to add an internal wholesaler to its team, says Kevin Mahn, portfolio manager for the SmartGrowth Mutual Funds and CIO at the firm, according to a press release.

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